**Rental Solutions for Corporations**

**We propose a unique opportunity to partner with corporations by offering our recycling machine as a rental solution, without selling our technology. Essentially, businesses can have our machine in their shops, presenting it as part of their offerings. This partnership is mutually beneficial—companies enhance their eco-friendly image while we maintain ownership of our technology and earn revenue through various channels.**

**How We Generate Revenue:**

* **Rental Agreement: Corporations can rent our recycling machine, allowing them to provide an eco-friendly service without the upfront costs of purchasing technology. This agreement will include a one-time setup fee that covers customizing the machine and the app to align with their branding.**
* **Ongoing Maintenance and Support Fees: We will establish a recurring revenue stream through maintenance and support fees. This ensures that the machines operate smoothly and allows us to provide necessary updates.**
* **Profit Sharing from Advertising: If the corporation runs ads on our machine, they will share 30-40% of the revenue generated from those ads with us. This creates an additional income stream while they leverage our technology to engage their customers.**

**Benefits for Corporations:**

* **Branding Opportunities: They can enhance their eco-friendly initiatives, fully branded under their name, bolstering their corporate image.**
* **Customer Engagement: By encouraging recycling through their own rewards system via the app, they can increase customer interaction and loyalty.**
* **Corporate Social Responsibility (CSR): Partnering with us strengthens their CSR efforts, providing measurable outcomes in waste reduction and sustainability.**
* **Data Insights: We will provide data analytics on recycling volumes, valuable for their sustainability reporting and decision-making processes.**

**To successfully implement this solution, we will ensure our product is easily customizable for different clients and establish a dedicated Customer Success Team to support our partners. Our scalable system will cater to both small businesses and large corporations without requiring significant modifications.**

**In summary, we are offering a plug-and-play rental solution that enables corporations to meet their sustainability goals while creating a new revenue stream for us. This partnership is an excellent opportunity for both parties to expand market reach and foster industry collaboration.**